

**SAN ANTONIO WATER SYSTEM
SAN ANTONIO, TEXAS**

Page No. **1** No. Pages **3**

Date **September 9, 2011**

FORMAL INVITATION, BID

Sealed bids addressed to the Purchasing Director, San Antonio Water System, 2800 US Hwy 281 North, P. O. Box 2449, San Antonio, TX 78298-2449 will be received until **3:00 p.m., September 16, 2011** and then publicly opened and read aloud for furnishing materials or services as described received herein below,

- In estimated quantities indicated below.
- For period beginning **Date of Award** and ending **December 31, 2013**.
- Bid Bond is required (See Paragraph 15 of Terms & Conditions of Invitation for Bids.)
- Bid Bond is not required.
- Performance Bond is required.
- Performance Bond is not required.
- Price quoted shall be firm and non-escalating during the contract period (Paragraph 13a, b, and c of Terms and Conditions do not apply).

Item No.	Estimated Quantity	Description	Unit Price	Total Amount
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**SAN ANTONIO WATER SYSTEM
"BEST VALUE" BID FOR
UNLIMITED WIRELESS BROADBAND ACCESS
ADDENDUM NO. 2**

Questions and Responses are as follows:

- Question:** Please explain and clarify **PAGE 5/SECTION III OTHER CONSIDERATIONS: SAWS** will consider other criteria that are important to our organization. The following reflects that criteria:

Price versus Value received
Capability to perform services

Answer: SAWS will evaluate the bids to determine the value received at the offered price. Vendors that offer more than required, if of value to SAWS, could score higher on those evaluation criteria than those vendors that just meet the requirements. Pricing is also a consideration because the value offered needs to be reasonable and affordable.

c:rb;fmlbid/unlimited wireless broadband access Add 2

Bid No. 11-1149

NOTICE TO BIDDERS: The San Antonio Water System Purchasing Division is willing to assist any bidder(s) in the interpretation of bid provisions or explanation of how bid forms are to be completed. Assistance can be received by visiting the Purchasing Division located at 2800 US Hwy 281 North, or by calling (210) 233-3819.

IMPORTANT MAILING INSTRUCTIONS:

MAIL TO: Purchasing Division
San Antonio Water System
P. O. Box 2449
San Antonio, Texas 78298-2449

DELIVER TO: Purchasing Division
San Antonio Water System
2800 US Hwy 281 North
San Antonio, Texas 78212

Please check the following blanks which apply to your company:

Ownership of firm (51% or more): Non-minority Hispanic African-American Other Minority (specify) Female Owned
 Handicapped Owned Small Business (less than \$1 million annual receipts or 100 employees)

The undersigned offers and agrees to furnish any or all the items or services enumerated and upon which prices are quoted at the unit price set opposite each item, delivered at the designated point(s) within the time specified. Bidder hereby makes this bid and offer subject to the Terms and Conditions on the reverse hereof and subject further to the terms and conditions of this Invitation for Bid, the accompanying schedule and such other contract provisions, specifications, drawings or other data as are attached or incorporated by reference in the schedule; and upon acceptance of this bid and offer, bidder agrees to comply with all such Terms and Conditions, as well as contract provisions, specifications, drawings or other data.

BIDDER MUST COMPLETE THE FOLLOWING:

Discount Terms: _____ % 20 days. (Net 30 days if left blank) Date of Bid _____

Delivery will be completed within _____ calendar days after receipt of order. (if applicable)

Name of Bidder (Company) (print or type)	Signature of person authorized to sign bid:
Address	Print or Type Name of Authorized person
City, State and Zip Code	Phone No. Fax No.
	E-mail Address

**SAN ANTONIO WATER SYSTEM
SAN ANTONIO, TEXAS
FORMAL INVITATION, BID (continued)**

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Item No.	Estimated Quantity	Description	Unit Price	Total Amount
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The bid will also be evaluated in accordance with what has been requested to determine the vendors capability to perform the services and to what degree, ie. Do they meet or exceed requested services.

2. **Question:** PAGE 6 /System Requirements Please clarify and define what is being requested as stated below:

Provide Network Road Map (through 2017)

Answer: SAWS is requesting information about new wireless air cards to be released. In addition, we are requesting information about Network Technology upgrade releases.

3. **Question:** PAGE 9/Additional Information/Item 7 Please clarify what is being requested and the relationship to “Multifunctional Printers-Peripherals, Maintenance and guidelines”

Answer: Item 7 shall be replaced in its entirety with the following:

Items and services purchased from this contract shall be through marketplace with SAWS terms and conditions prevailing or shall be provided in accordance with all terms and conditions under DIR Go Direct program criteria for **WIRELESS VOICE & DATA SERVICES AND EQUIPMENT** and guidelines adopted by the San Antonio Water System.

4. **Question:** In reference to: PAGE 16/ITEM 6 PERFORMANCE TESTING
What is the deadline for providing air cards for testing?

Does each air card proposed in RFP response need to be provided for testing purposes?

Answers: The deadline for Air Cards to be submitted is the bid opening of 3:00PM September 16th. Air cards should be submitted with bid response.

Yes, each air card proposed by the vendor in their Bid response needs to provided for testing purposes.

5. **Question:** What kind of Ethernet compatible devices will SAWS utilize?

Answer: SAWS would like to utilize an Ethernet compatible device to provide connectivity to a Cisco Router. The SAWS router would then establish a secure VPN tunnel back into the SAWS corporate network and provide remote network access. This configuration would be primarily used as a WAN backup link.

6. **Question:** Does SAWS have a preference over single-mode or dual-mode air cards?

Answer: SAWS prefers dual-mode air cards that are capable of automatically selecting the most optimal network in range.

Name of Bidder (Company) (print or type)

Signature of person authorized to sign bid:

**SAN ANTONIO WATER SYSTEM
SAN ANTONIO, TEXAS
FORMAL INVITATION, BID (continued)**

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Item No.	Estimated Quantity	Description	Unit Price	Total Amount
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7. **Question:** Does SAWS have any specific requirements for the air cards being provided for the testing.

Answer: SAWS requests that the air cards provided for testing have the latest manufacturer's firmware loaded and are activated live cards. This will ensure problem free testing and produce the best possible score.

IT IS NOT NECESSARY TO RETURN THIS ADDENDUM WITH YOUR BID

Name of Bidder (Company) (print or type)

Signature of person authorized to sign bid:
